

Quest 2020 - NATO Sage Conference

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Introduction & Thanks



- My Sage journey
- Thanks for attending Quest 2020 – virtual conference
- Valuable content about your existing solution & the future
- NATO loyalty: A customer of Accord Consulting and Sage for 11 years
- Footprint in 7 entities within NATO



Reflections On 2020

- A different year....
- COVID impact....‘not rediscovering old habits’
 - Faster digital transformation
 - Flexibility is now part of our DNA
 - Forward looking finance
 - ‘Physical’ meetings to demand more output?
 - Wellbeing to become a strategic advantage



Our Purpose, Vision and Strategy



Purpose

To transform the way people think and work so their organizations can thrive

Vision

To become a great SaaS company for customers and colleagues alike

Strategic Lenses



Customer Success



Colleague Success



Innovation

Values and Behaviours

We do the right thing


Start with our customer

Together we succeed

Innovate to win

Sage Business Cloud portfolio

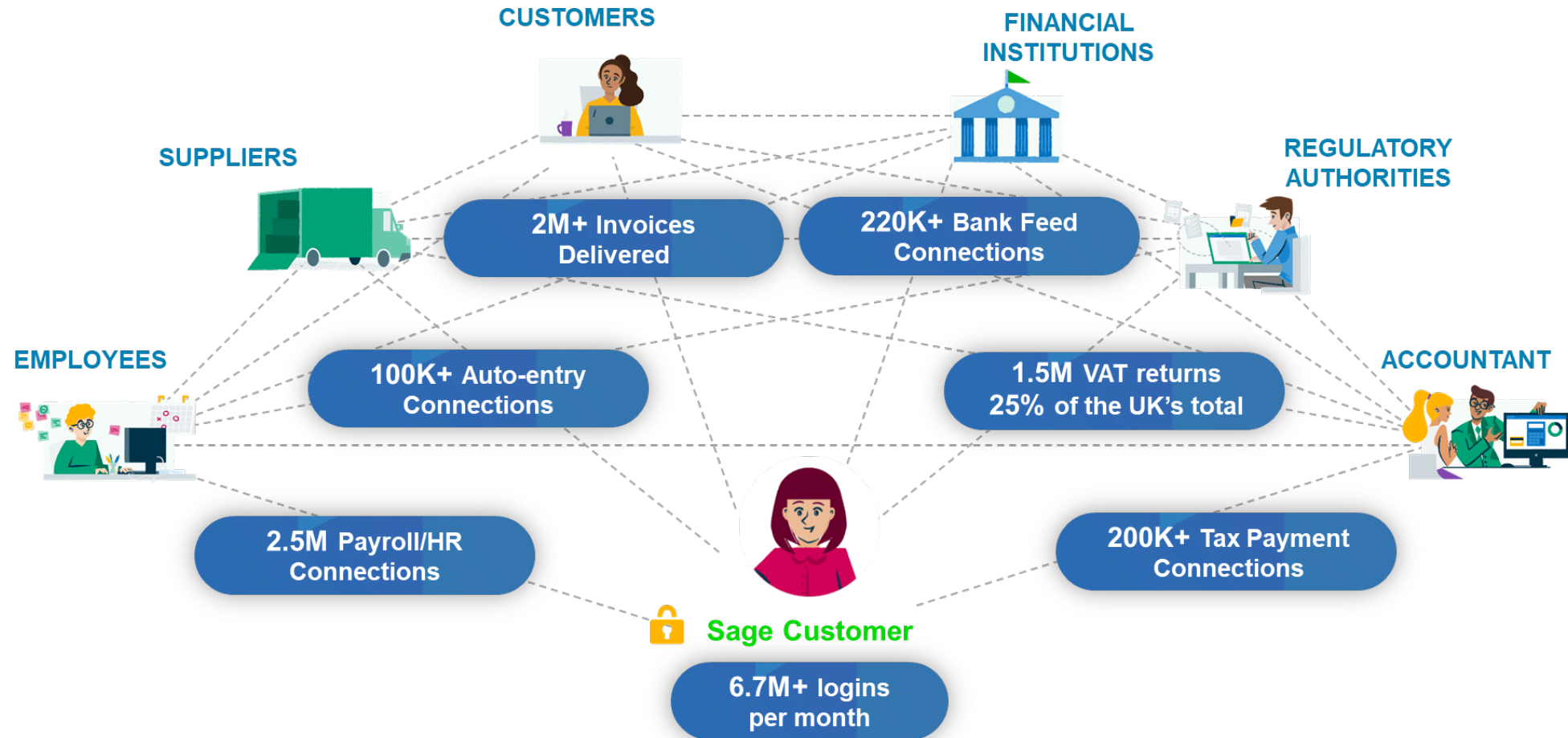


Cloud Connected		Cloud Native	
Accounting & Financials		People & Payroll	
 MEDIUM	Sage X3 Sage 200 Cloud Sage 300 Cloud	Sage Intacct	Sage People
	Sage 50 Cloud Sage 50 Payroll		
Sage Service Fabric			

Sage Business Cloud vision



Enabling digital connections



Key Messages



Enjoy the day!



Reflect on 2020



**Confidence in
Accord & Sage**

Thank you

The Sage logo, consisting of the word "sage" in a lowercase, rounded, sans-serif font. The letters are a vibrant green color.