# sage Intacct



### Take the pain out of project financial management from start to finish

Keeping track of project financials, contracts, and resources can be complex and cumbersome— especially if your workflow is spread out across numerous systems. With Sage Intacct Project Costing and Billing, you can manage all your financial data in one place. Start and finish projects on time, stay on top of project costs, and keep projects productive and profitable.

## Keep projects on track with automation and insight

#### Get projects off to a great start

Sage Intacct Project Costing and Billing shows the true costs of past projects, so you can create smarter estimates that protect and improve profit margins. The open API allows integration with operational solutions, so you can see what's in the pipeline, line up schedules and materials, and turn estimates into projects without manually re-entering information.

#### Improve project workflows

Keep project on track with proper workflows for tracking time and managing costs while providing your team online access to critical job data. Keep a close watch on actuals against estimates and answer questions about project progress or invoices without wasting time searching for the details.

#### Automate billing and revenue recognition

Billing automation helps you generate project invoices in the right format, using the right terms and the right amounts. Sage Intacct Project Costing and Billing also keeps revenue recognition separate from billing and automates the calculations and postings based on milestones, schedules, or percentage completion.

#### Make better decisions with actionable insights

Consult a single source for role-specific reports and dashboards. Easily inform stakeholders about the job status, milestones, and invoice information. With timely access to accurate data, you can share insights on project costs or ways to improve profit margins.

## Project-based businesses choose Sage Intacct for:

#### **Automated billing processes**

Capture billable and non-billable transactions to minimize revenue leakage and support automated invoicing of time-and-expense or fixed fee billing. Calculate costs using cost codes and automatically route billable time information to approvers. Then easily generate custom or preconfigured invoices that include time, materials, and other company charges to bill based on milestones, scheduled dates, or percentage completion. After the invoice is out the door, you can always access invoice information with a detailed audit trail of any overrides made to billing rates, quantities, and amounts.

#### **Flexible revenue recognition**

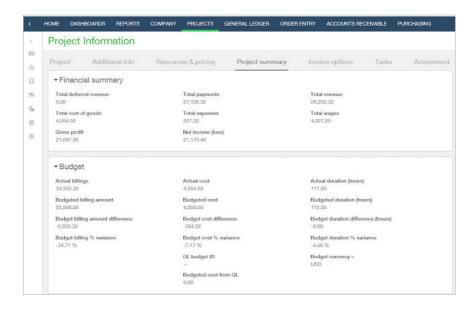
Improve forecast accuracy by decoupling billing from revenue recognition. Set revenue recognition schedules by project phase using milestones, schedules, percentage completion, and project completion methods. If things don't go according to plan, you can always pause, resume, modify, or cancel in-progress revenue recognition schedules with complete flexibility and accuracy.

#### Actionable reports and dashboards

Role-based real-time dashboards and reports deliver fast, visual updates on all aspects of the business with up-to-the-minute financial, managerial, and operational reporting available as soon as time, expenses, and subcontractor/vendor costs are entered. Custom and ad hoc reporting takes your data even further with insights such as operational reports, financial statements, and current backlog details. You can also use historical data to analyze key metrics including past project profitability, job costs, and estimate vs actual data. Then compare this information by project, customer, or other key business drivers.

#### Integration with external systems

Don't risk vendor lock-in and settle for an all-in-one suite that may not be the best solution for all areas of your organization. Discover the power of choice in customer relationship management solutions like Salesforce, professional services automation, or field operations tools. Sage Intacct's open API lets you integrate with a mix of applications used by the industry today and will adapt to the operational solutions of the future.



To learn more about how Sage Intacct can help you achieve your mission more efficiently, visit: **www.accord-consulting.com** or contact us at **+44 1732 868765** 

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